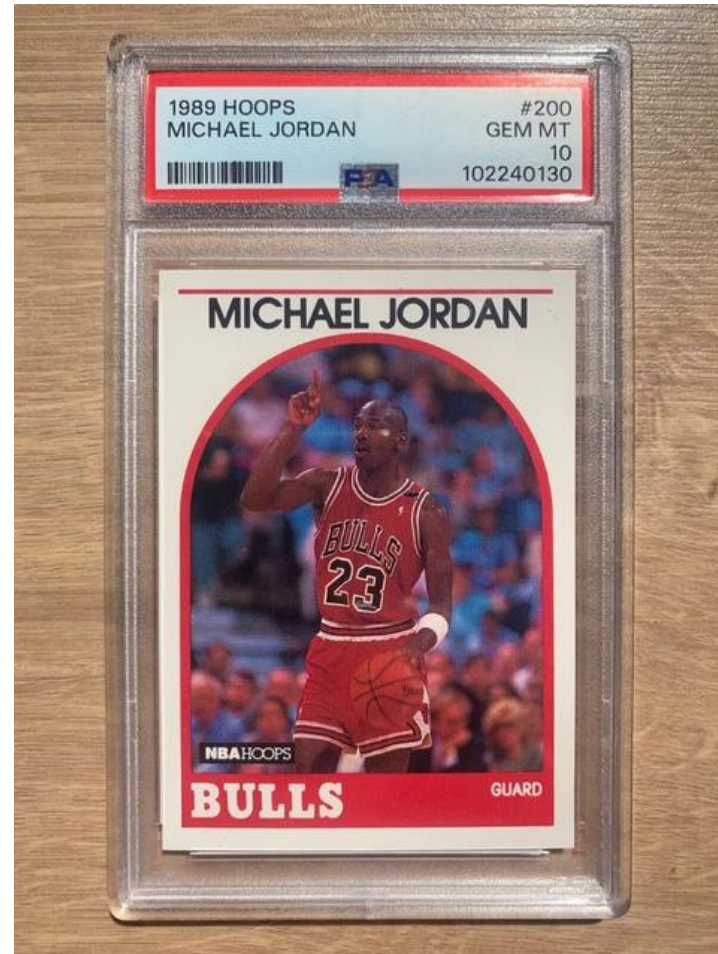




Dwight Robinson
President/CEO

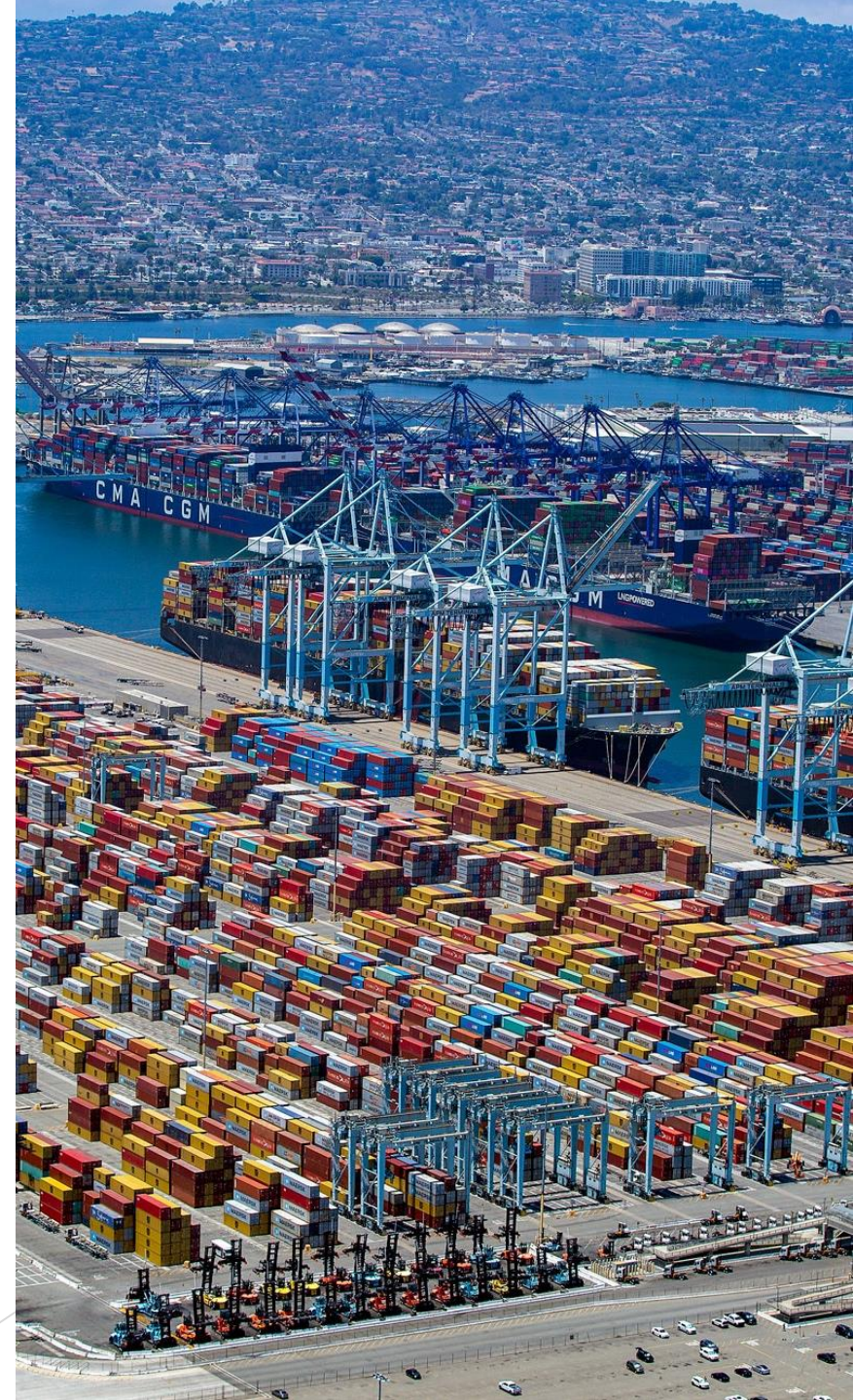


WELCOME TO CHICAGO!



Why Transloading?

- ▶ **Market Access Expansion**
 - ▶ Finding new markets! Do the ocean carriers want to ship from the source to new countries or ports?
- ▶ **Container Availability**
 - ▶ At the source? Enough? Right type? Right size?
- ▶ **Intermodal ramp close by?**
 - ▶ Do you have to truck to a ramp? How far? Do the economics work?



2025 Port of Los Angeles Container Statistics

	Total Imports	Loaded Exports	Empty Exports	Total TEUs
January	483,975.25	113,270.75	326,999.00	924,245.00
February	413,269.25	109,156.25	278,972.50	801,398.00
March	386,592.75	122,974.75	268,836.20	778,403.70
April	439,884.15	128,394.00	274,528.50	842,806.65
May	356,363.85	120,196.00	240,058.75	716,618.60
June	470,597.75	126,144.25	295,597.75	892,339.75
July	544,230.80	121,507.00	354,099.50	1,019,837.30
August	504,970.90	127,378.75	326,005.50	958,355.15
September	460,319.75	114,693.00	308,040.50	883,053.25
October	429,303.75	123,764.25	295,359.25	848,424.25
November	406,490.50	113,706.25	262,052.25	782,249.00
December	424,510.75	108,074.75	259,002.25	791,587.75
Total Calendar Year 2025	5,320,506.45	1,429,260.00	3,489,551.95	10,239,318.40

Source: www.portoflosangeles.org

2025 Port of Long Beach Container Statistics

	Loaded Imports	Loaded Exports	Empty Exports	Total TEUs
Dec 2025	392,153	102,443	325,506	834,119
Nov 2025	400,505	110,122	289,812	817,561
Oct 2025	401,915	99,817	322,615	839,671
Sep 2025	388,084	85,081	308,982	797,537
Aug 2025	440,318	95,960	350,560	901,846
Jul 2025	468,081	91,328	371,350	944,232
Jun 2025	348,681	87,627	254,997	704,403
May 2025	299,116	82,149	242,471	639,160
Apr 2025	419,828	93,842	336,456	867,493
Mar 2025	380,562	104,063	315,619	817,457
Feb 2025	368,669	90,026	292,293	765,385
Jan 2025	471,649	98,655	369,205	952,733
Total Calendar Year 2025	4,779,561	1,141,113	3,779,866	9,881,597

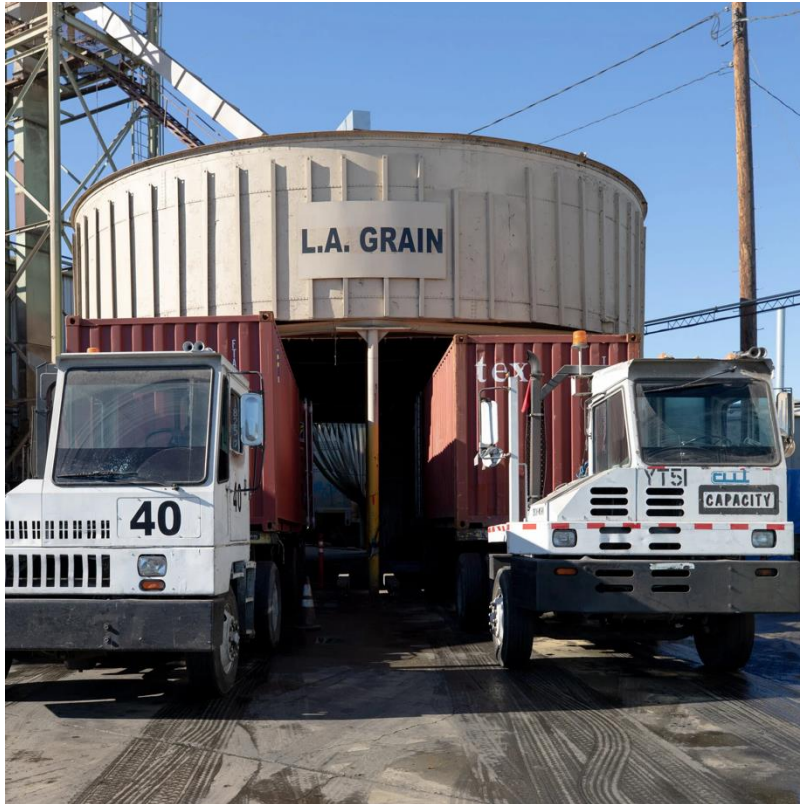
Source: www.polb.com

Will my IP products be safe?

- ▶ **Physical Segregation** - dedicated equipment - conveyors, augers, tools, and materials
- ▶ **QA Process** - established SOPs, cleaning protocols, and internal/external audits to ensure accountability
- ▶ **Training** - frequency to guard against complacency, employees should eat products made from ingredients
- ▶ **Communication** - inbound/outbound shipping details, seals, weights, materials/inspections required -
- ▶ **It's not a shipment, it's a relationship!**



Who We Are?



- ▶ **Founded in 1958**
- ▶ **3rd Gen Family Owned/Operated**
- ▶ **8+ acres of prime port property**
- ▶ **Transload 25,000+ TEUs per year**
- ▶ **Transload 3000+ TEUs per year of non-gmo IP grains & byproducts**
- ▶ **60+ company employees responsible for every facet from receiving and unloading railcars and trucks to sealing and delivering the containers**
- ▶ **Seasoned staff w/10+ year tenure**

What We Do?

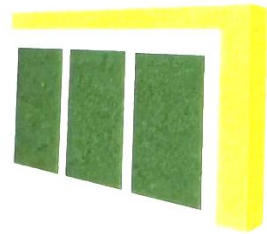


- ▶ Receive and unload thousands of railcars and trucks and load product directly into containers
- ▶ Track can hold 100 railcars
- ▶ Multiple conveyor systems for various products, some dedicated to one customer/one commodity, some for non-gmo IP products only, some for standard grain/byproduct commodities
- ▶ Company owned and employee operated truck and chassis fleet strategically located in the heavyweight corridor
- ▶ 2 acre grounded/stacked storage yard for 300+ TEUs

How we handle non-gmo IP products



- ▶ 25 year history handling non-gmo IP products
 - ▶ Soy used for TVP, soy isolates, soy sauce, wheat for pasta/bread, corn for tortilla factories, millet, popcorn, and more!
- ▶ Dedicated - conveyor systems, tools, brooms, air blowers, magnetic rollers, food grade grease and adhesives, liner and bulkhead materials, etc.
- ▶ 12 point container cleanliness checklist
- ▶ Traceability and documentation
- ▶ USDA inspectors



L.A. GRAIN

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